
CITY OF TEMPE
REQUEST FOR COUNCIL ACTION

Council Meeting Date: 4/10/2014
Agenda Item: 5B5

ACTION: Approve a one-year sole source contract renewal for LIFEPAK heart monitors, defibrillators, and supplies with Physio-Control, Inc. for the Fire Medical Rescue Department.

FISCAL IMPACT: Total cost of this contract will not exceed \$52,400. Sufficient funds have been appropriated in General Fund cost center 2370 (Fire – Medical Services) for the anticipated expenditure in the current fiscal year.

RECOMMENDATION: Approve the renewal.

BACKGROUND INFORMATION: (T12-015-01) City Council originally approved the contract award to Physio-Control, Inc., on March 22, 2012 for an initial two-year period with three, one-year renewal options. This renewal request is for the first of three available renewal options.

This contract is for the supply of paramedic heart monitors, defibrillators, and supplies. For many years, the Fire Medical Rescue Department has standardized its operation to the LIFEPAK heart monitors and defibrillators. Staff requires that all of the units be the same so that regardless of where personnel are assigned and what heart monitor and defibrillator they use, they are always dealing with the same equipment and operating procedures. Physio-Control LIFEPAKS are not available through distributors and must be bought directly from Physio-Control, Inc.

Contractor Performance

The performance of Physio-Control, Inc. was rated by Fire Medical Rescue staff on the following criteria:

Criteria	Physio-Control, Inc.
Personnel are responsive, cooperative, and available	A
Overall quality of products or services delivered	A
Timeliness of performance	A
Quality of follow-up in resolving complaints or problems	A
Firm's promptness in submitting accurate invoices	B

(A = Exceeds Standards; B = Meets Standards; C = Below Standards)

Renewal Cost

The contract is being renewed with no increase in pricing.

ATTACHMENTS: N/A

STAFF CONTACT(S): Greg Ruiz, Fire Chief, (480) 858-7212

Department Director: Ken Jones, Finance & Technology Director

Legal review by: David Park, Assistant City Attorney

Prepared by: Lisa Goodman, CPPB, Procurement Officer